

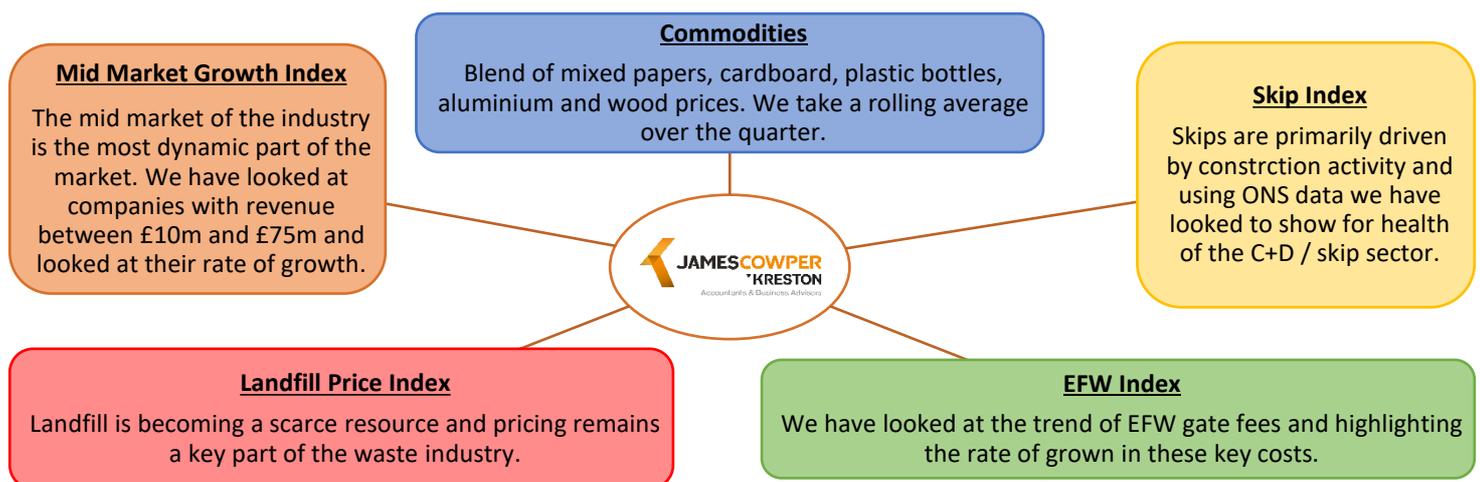
» Waste Index Launch

Why launch the index?

- James Cowper Kreston wanted to provide you with a comprehensive overview of all areas of the waste market
- We wanted to help to give investors an easy understanding of the industry and the trends to support investment and growth in the sector.
- Keep our understanding sharp and current of what is happening through talking to our clients and supporting this with underlying data on the health of the market.

What does it mean?

- We want to highlight the direction of travel in the industry and show the key trends to facilitate investment and improve the market understanding of funders.
- Might be a helpful reference point in forecasting trends for your budget. Offers a step back to see where things have been trending.



Why James Cowper Kreston?

The waste market has historically been served by bi-partite deals with limited numbers of competitive processes. James Cowper Kreston's team have the contacts to help to deliver some of these deals and the credibility in the space having worked in the industry. We provide a 'hands-on' partner led service combining the quality and expertise normally associated with larger firms, with the flexibility and personal service one might expect from a smaller one.

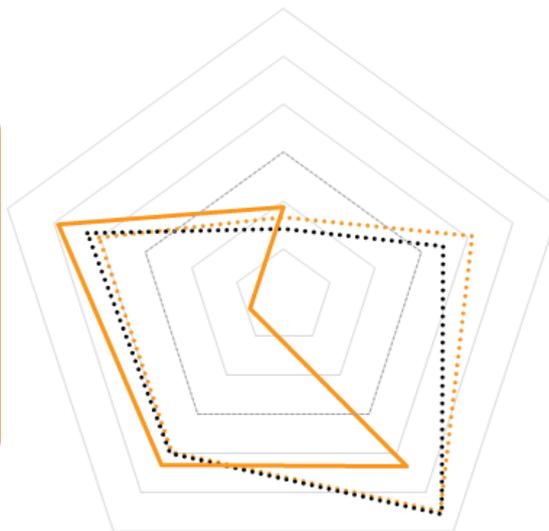
» Waste Index: Q2 2020

Commodities

Commodities have somewhat recovered in Q2 with reduced supply as paper markets in Europe closed temporarily. There has been some softening in markets into June and July as plastic markets are impacted by lower PRN prices and paper and card volumes pick up towards normal levels

Mid-market growth index

The index trends positively with results published not reflecting the impact of the coronavirus. This will likely reverse over the next year as companies publish results. We also expect to see greater divergence within the dataset depending on balance sheet strength and end customer mix over the coming periods



Skip Index

The skip index shows a deep contraction in the quarter as smaller construction projects shut down over the period. Volumes are returning but at its peak wood volumes were reduced by up to 80%. Depending on the nature of work some have fared better than others with government infrastructure projects continuing but the reduction in private work.

Landfill Index

Landfill prices have continued to buck the trend as it becomes a scarce resource. The challenges with export to Europe may also have contributed to increases in prices during the period.

EfW Index

Spot EfW gate fees have varied significantly with reduced commercial volumes, with as much as a 50% drop off in commercial and industrial volumes during the height of lockdown. The waste gate fees have fared better than the biomass plants with feedstock dropping by as much as 80%. Facilities with contracted municipal volumes have performed better and we can expect to see a rapid return to normal spot gate fees in the next quarter, although there appears to be hesitancy in the market for long-term fuel supply contracts

..... Jun-19 Mar-20 ——— Jun-20 - - - - - Base (Mar-15)

Contact the team today



Richard Thomas | Senior Manager

E: rthomas@jamescowper.co.uk
DDI: 0118 9551054



Nick Rogers | Partner

E: nrogers@jamescowper.co.uk
DDI: 0118 9551030



Stuart Williams | Partner

E: swilliams@jamescowper.co.uk
DDI: 0118 9551022